**John Hines**

John began his career in the insurance world in 1987, delivering insurance and retirement solutions to state and government organizations, unions, departments and the individuals within those teams. Most recently he has served as Executive Managing Director at E78 Partners where he worked with dozens of Private Equity Executives and Operating Partners, bringing solutions for CFO’s around Fund Administration and Compliance, as well as helping accelerate value for portfolio companies with scalable solutions. John was a partner at 9Gauge Partners (acquired by E78), a leading accounting and finance services firm serving over 100 portfolio companies, responsible for Sales, Marketing and Business Development, including the development of a strategic partner model, and relationships with Oracle/NetSuite, Workday Adaptive, Avalara and Floqast. Prior to his role at 9Gauge, John spent 20 years in roles at solution providers serving the needs of HR leaders and CFO’s; including achieving significant success building employee benefit solutions with companies like USI Insurance Services and a board approved role at Frost Bank in their Employee Benefits division

Jonathan also mentors/coaches a small select group of CEOs focused on helping them achieve growth goals and operational efficiency.

Jonathan holds a degree in Accounting, and a BA in Communications from SUNY Buffalo

Beside being the proud father of his two boys who are now young men, Jonathan has served as an advisor to multiple non-profits focused on helping children, including Make A Wish, SmileTrain, Spaulding Rehab Hospital as well as the Tenet Equity Charity Hockey Tournament, the Excellere Partners Charity Hockey Tournament and the BDO charity Hockey Tournament; and strives to run 2 marathons a year to raise money for children’s charities. Outside the office Jonathan spends his time on training runs, hiking/backpacking, downhill skiing and fishing.